# COMMERCE AND FINANCE

Liquidation Starts When the Street Hears Transylvania Is Sunk.

## WAR STOCKS TAKE DROP

Bulls Spend Uneasy and Unprofitable Day-Brokers Hold Out for Cash.

New York, May 14.-Friday's market was again fatal to the bulls. Dealings at the opening were unsettled and there of uneasiness about the trading which was intensified by the liquidation which developed. During the renoon the decline was orderly, but the Street was depressed with the feeling that there was no ground for expecting an immediate recovery in prices.

After a period of dullness rumors that
the Transylvania had met with disaster

started liquidation afresh and uncovered weak spots in many of the specialties. Good buying developed in the Standard issues, but orders were on a scale down and support was not concerted. Bulls were under a disadvantage, Buymany offices, brokers not caring to as-

sume the risks incidental to a violent break for the sake of the commission

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## 61/4%

## Ample Safety

We are offering the Two Year 6% Convertible Bonds of a very prosperous Public Utility Corporation, serving a territory growing at about three times the ratio of increase throughout the United States.

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making other investments. With this idea in mind we are recommending a bond secured by First Mortgage on a combination of Utilities in a substantial and growing community. The attractive price at which this bond can be bought makes it in our opinion a most desirable investment, not only now, but for the future as well. Send for Circular M-129, which describes this bond in detail.

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Are those that do not fluctuate during dis-turbed conditions of the money or stock mar-kets. First oved of trust notes (first mort-lages), well secured on real estate in the Dis-trict of Columbia, constitute "gift-edge" in-vestments. They do not depend upon the financial responsibility of individuals or cor-porations for their stability, and are exempt from lazation as personal property. We can supply such hisestments in amounts from \$300 upward. Send for booklet, "Concerning Loans and Involuenta."

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**PRINTERS** 

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This weakened the technical position of the market materially and increased the confidence of the bears, who had a field day. In several of the banking houses confidence was openly expressed and purchases for investment encouraged. On the floor the opinion prevailed that the buying was much better than the selling and the position of the market probably much stronger than would appear from

he closing quotations.

War Stocks Drop. United States Steel common was active and weak until the price touched 50. where strong support developed. Pennsylvania is in the market for about 150,000 ons of rails. Although this is but half of what must be ordered under more favorable railroading conditions, it is expected that other roads will follow with

War stocks were not helped by the announcement that contracts had been signed, sealed and delivered. American Locomotive dropped 4 points, selling at 38. When rumors of the company's big contract first reached the Street these shares had a violent advance to 69. Westinghouse showed an extreme loss of 5 points and New York Air Brake, which opened at 82, fell to 76.

ly discriminated against as collateral in some quarters. Dividend sayers and non-dividend payers were equally weak, showing declines which aver aged 5 points.

Big Presents for Wives.

Missouri, Kansas and Texas issue were weak on reports that proceed ings were about to be begun by a noteholder who had not agreed to an extension. It is impossible to get more than a nominal quotation for the ssented and unassented notes, dealers in short term issues declining to give any quotations.
Scale buying in Amalgamated Cop-

per hardly checked the fall in this stock and Utah broke below 61 in the face of purchases for foreign ac-

the oldest in Wall Street is for the banker who never speculates to buy stocks for his wife when he thinks that prices are right. Purchases were made today for these ac-counts by three prominent bankers whose names would be instantly recognized if professional etiquette did not enjoin silence. Among the stocks picked up were Union Pacific, Gug-Exploration, Westinghouse Great Northern preferred and Steel.

Bonds were firm at a lower range of prices. New York Central debent-ure 6's dropped to 100, but large blocks were in demand at this agure. Westinghouse 5's fell off easily 5 points and Wabash refunding 4's were

### CHICAGO GRAIN MARKET.

Chicago, May 14.—Reaping will begin in sections of Texas between May 20 and 25, according to a special report of the secretary of the Texas Grain Dealers' Association published today. The condition of the growing plant in Texas and the acreage to wheat surpasses that of last rear. New wheat of Texas must be taken care of by exporters as millers cannot use wheat direct from the machine.

There is but little demand for cash wheat now. Only 5,000 bushels were sold at Chicago today and the export business at the scaboerd almost is at a standstill. Bids from abroad were below is at a standstill. Bids from abroad were below the riews of holders. For some months past these dull periods in cash wheat have been experienced and they have been generally followed by large purchases. It is possible that a spell of this kind is now to be seen in wheat. Losses to-day show 1% to 2% in Chicago, as stop loss orders in goodly numbers were unconvered on the decline and the demand was not sufficient to take decline and the demand was not sufficient to take care of the increased supply on sale.

The grain merchants of England are not anxious to make purchases of wheat in this country.

The slow demand for wheat on export account at the seaboard was reflected in a report account from Winnipeg which told of foreigners as selling long wheat in that market and following prices downward in order to dispose of some of their October holdings. Crop news was not as presidently unfarrable as for extend positions days are significant. persistently unfavorable as for several presions days. Coarse grains were lower, the corn losing % to % cent, and the oats % to % cents. The more conservative aneculators in both corn and oats are either selling their long grain on the hard spots or putting out short lines on the swells. Cash sales here yesterday were \$9,600 bushels of corn and 110,100 bushels of oats.

With the expectation that the stock of lard and ribe will increase at Chicago the first half of May and with the cash trade in meats only moderate and lard slow there were many longs on the selling side. There was considerable bear pressure on pork from local traders. ersistently unfavorable as for several previous days.

Furnished by W. I	Open,	High.	Low,	
July				
September	1.34	1, 24%	20 .	1 041
OCALN-				
July	76%	7714	75%	76
September	75%	78%	7775	77.5
CATS-				
July	52%	52%	51%	511
September	40%	10	461	4
PORK-	1000			-
July	18.13	18:15	17.77	17.5
Sertember	18,50	18,50	18.15	18.1
LARD-		191905	134954	15500
July	9.75	9.77	9.55	9.5
September	10.00	10.00	9 50	
RIBS-			0.000	
July	10.57	10.57	10.45	10.4
September	10.82	10.85		

## WEEKLY BANK CLEARINGS.

New York, May 14.—Bank clearings in the United States for the week ending May 15. aggregate \$5,612,685,090, against \$4,390,223,090 last week, and \$2,996,013,000 in this week hat year. Following are the returns for this week with percentages of change from this week last year:

Inc. Dec. Chicago, Philadelphia, Boston, St. Louis, Kansas City, Pitteburgh Minnearolis... 31.3 6.4 IT.7 9,628,603 8,161,900

GOVERNMENT BONDS.							
1	Furnished by W. B. Hibbs & Co. Bid Ante						
	8	con. 2s. reg., 1530 87'4	9				
		con. 2s, coupon, 1930					
		3s. reg., 1908-18					
		3s, coupon, 1908-18 109%	10				
1	8	4s, reg., 1925	116				
		ts. coupon, 1925					
		Pan. Cn'l. 10-30-3r. 2s, reg., 1936., 9715					
		Pan. Cu'l. 10-30-yr. 2s. reg., 1928. 974	9				
		Pan. Cu'l. 3s, reg., 1961 101	10				
		Pan. Ca'l. Ja, coupon, 1961 101					

## NEW YORK MONEY.

York, May 14.-Call money opened 2 p

domestic demand and makes for a shortige of certain kinds of skilled mechanics.

Domestic trade in finished steel is not turns are the best for nine months past. points are better, weekly bank clearings terial.

The severe depression in securities at years ago, the ratios of gain being 20.5 the outset of the week carried the average of sixty railroad shares down to and new bonds have been taken quite \$78.11, but a sharp recovery recently end. The general crop situation has rarely

Furnished by N. L. Carpenter & Co Building.	. w	xod was
	-CI	oring-
		Aske
Va.	5.75	6.
Inly	6.79	6.
September	6.59	6.
December	6.98	7.

4	Liverpool. Furnished by N. L. Carpenter & Co.					
	Camana ay an				- 2	evic
		Open.	2 p.	m. C	one.	clos
	January February	8.60	100		5.65	5.6
12	March Appl				12%	5.7
	May June	5.2014			1.16%	8.1
•	July August		5.34		30%	5.3
•	October November	5.56	5,56		5.52	5,5
4	•	ew Y				
N		cw .	OI E.		P	revio
		Open.	High.	Low	Close.	clo
-	January	10.01	10.05	9.82	9,87	10
*	March	10.12	10.12	10.12	10.12	10
•	Mar	9.17	9.17	9.00	9.00	
2	318y	0.17	9.66	9.75	9.75	

***	200 72			P	rerio
1	Open.	High.	Low	Close.	clos
January	10.01	10.05	9.82	9,87	10.
March	10.12	10.12	10.12	10.12	10.
Mar	9.17	9.17	9.00	9.00	9.
July	9.12	9.66	9.35	9.25	
	9.30	9.50	9.50	9.50	9.
August	9.76	9.83	9.60	9.63	9.
October	9.99	20.04	9.82	9.54	10.
December					7.55
Ne	w Or	leans			
				Pr	***
	Open.	High.	Low.	Close.	close
January	9.78	9.78	9.57	9.67	9.1
March	2.23	9.93	9.87	9.87	10.
Man	5.56	8,86	8.86	8.86	8.
July	-	9.21	9.07	9.08	9.
October		9.53	9.37	9.30	9.
December		9.68	9.53	9.54	9.
Decimonis					

WASHINGTON STOCK EXCHANG
Furnished by W. B. Hibbs & Co.
Capital Traction, 3 at 94, 2 at 95, 10 at 95, 5 at After cail:
Washington Railway 4s, \$1,000 at \$14. Washington Gas 5s, \$2,000 at 105%, \$2,000 at 10
\$2,000 at 105%, \$1,000 at 105%. Carstal Traction is, \$1,000 at 104%, \$1,000

10ffs. \$1,000 at 10ffs. \$1,000 at 10ffs.	
Bid.	Astrod
the same of the sa	-
Georgetown Gas cert. Ind. 58	*****
Georgetown Gas 3	
Washington Gas 5s 104%	
Columbia Gas & Electric Sa 115	*****
Capital Traction Se	105
Anacoria & Potomac guaranteed 5a 101	22222
Arracostia & Potomac 5s 2015	9
City A Suburban 16 101's	
Metropolitan M	*****
Washington Railway & Electric 45 214	85.3
Wash Alex. & Mount Vernon 56	28
MISCELLANEOUS BONDS.	W154.0W
Potomac Electric cons. 5s	101
Potomac Electric Light 58 104's	0.00000
Cheareake & Potomac Telephone is 103	*****
American Telephone & Telegraph 41 80	*****
American Tel. & Tel. 4'25 97	*****
American Tel. & Tel. Canal St.	
Washington Market St. 1351	*****
Weshington Market is 196	*****
Washington Market Cold Storage 50 26	102
v & W Steamboat as	*****
Diam Beelty (long) 5st 101'2	*****
Diam Benite is (short)	102
PUBLIC LTILITI STOCKS.	1000
Capital Traction 96%	100
Wash By & Elec. com	200
Wash Ry & Elec. pfd 203	84%
er a taut on Viccinia Railway told	68
and the first the second of th	72%
American Telephone & Telegraph 115	41444
TYPE MACHINE STOCKS.	190
Mergenthaler Lanotype 185	70
Lenston Monotype 60	16
MINING OLOCAL	
Greens-Cananea NATIONAL BANK STOCKS.	0.00
American	150
Cardeal	*****
Columbia	255
Common 191	77.766

Metropolitan

Sational Bank of Washington

TRUST CUMPANY STOCKS.

American Security & Trust.

National Savings & Trust.

Sational Savings & Trust. 

A total of \$13,000 in bonds was unspect.

of, Washington Gas 5s figuring largely.
Sales aggregating \$8,000 were made in this Bank of Sales aggregating \$8,000 were made in this Bank of Sales aggregating \$8,000 were made in this Bank of Sales aggregating \$8,000 were made in this Bank of Sales aggregating \$8,000 were made in this Bank of Sales aggregating \$8,000 were made in this Bank of Sales aggregating \$15,000 were made in this Bank of Sales aggregating \$15,000 were made in this Bank of Sales aggregating \$15,000 were made in this Bank of Sales aggregating \$15,000 were made in this Bank of Sales aggregating \$15,000 were made in this Bank of Sales aggregating \$15,000 were made in this Bank of Sales aggregating \$15,000 were made in this Bank of Sales aggregating \$15,000 were made in this Bank of Sales aggregating \$15,000 were made in this Bank of Sales aggregating \$15,000 were made in this Bank of Sales aggregating \$15,000 were made in this Bank of Sales aggregating \$15,000 were made in this Bank of Sales aggregating \$15,000 were made in this Bank of Sales aggregating \$15,000 were made in this Bank of Sales aggregating \$15,000 were made in this Bank of Sales aggregating \$15,000 were made in this Bank of Sales aggregating \$15,000 were made in this Bank of Sales aggregating \$15,000 were made in this Bank of Sales aggregating \$15,000 were made in this Bank of Sales aggregating \$15,000 were made in this Bank of Sales aggregating \$15,000 were made in this Bank of Sales aggregating \$15,000 were made in this Bank of Sales aggregating \$15,000 were made in this Bank of Sales aggregating \$15,000 were made in this Bank of Sales aggregating \$15,000 were made in this Bank of Sales aggregating \$15,000 were made in this Bank of Sales aggregating \$15,000 were made in this Bank of Sales aggregating \$15,000 were made in this Bank of Sales aggregating \$15,000 were made in this Bank of Sales aggregating \$15,000 were made in this Bank of Sales aggregating \$15,000 were made in this Bank of Sales aggregating \$15,000 were made in this Ba Sales aggregating sales with a last issue at 165 1-8. Capital Traction 5s also enjoyed a good market, 4,060 worth selling at 104 7-8. The only other bond sale consisted of a \$1,000 Washington Railway and Electric 4 at \$1 1-4, slightly be-A total of twenty-five shares of Wash-ington Raliway and Electric stock sold n an upward scale of from 87 to 95, com prising the leading activity on the stock list. This total consisted of odd lots, howprising the leading activity politan Bank stock from 191 to 192, but

## Stock Echange Transactions Con Trading continued light and was con fined to the bond list at yesterday's ses-sion of the Washington Stock Exchange. A total of \$13,000 in bonds was disposed

MISCELLANEOUS STOCKS

## WASHINGTON PRODUCE.

of output as before. War orders still produce marked pros

sued. Woolen goods are quiet but steady

The shoe trade moves slowly, but with warmer weather more retail distribution

The new war developments naturally

ance higher. The volume of exports continues heavy, however, amounting to \$51,581,660 during the latest week in the

terial. The severe

is reported.

NEW YORK STOCK MARKET.

Crucible Steel
Cruba-American Sugar
Delaware & Hudaon
Denver & R. Grande pfd.
Denver & General Electric
Denver & General Motors
Denver & General Motors pfd.
Denver & General Motors & Denver & Denver

250 Interioro Met. pfd.... 800 Int. Har. of N. J.... 100 Int. Paper pfd... 250 Kansas City Southern 250 Kansas City Southern 250 Kansas City Southern

29 Kansaa City So pfd.

20 Kresce Company pfd.

30 Kresce Company pfd.

30 Lackswama Steel

30 Lackswama Steel

30 Lackede Gas.

30 Lake E, & W pfd.

4,200 Maxwell M, let pfd.

4,200 Maxwell M, let pfd.

5,000 Maxwell M, let pfd.

5,000 Missay II, M, all pfd.

5,000 Missay II, Opper.

1,000 Mo, Kan & T.

300 Mo, K & T pfd.

2500 Mo. Pacific.

500 Mont. Power.

500 Nat. Biscnitt.

100 Nat. C & S. pfd.

600 Nat. Lead. pfd.

100 Nat. Lead.

100 New. C. Comper.

Southern Railway pfd.... Standard Milling .....

I nion Bag & Paper
I nion Pacific.
Luion Pacific pfd.
Luitel Ry. Inv.
Luivel Ry. Inv. pfd.
L. S. Ind. Also
U. S. Real & Imp.

TRADING IS STILL LIGHT.

fined to Bond List.

Texas & Pacific

ates industry, helps bridge the gap in to be some prospects of the railways buying cars more freely. April building returns are the best for nine months past. goods trade, in spite of the points are better, weekly bank clearings

resented so uniformly good an outlook.

and rates of marine freights and insur

	Open.	2 p. m.		'n
January February	B.60	****	5.65	
March April	****	****	5.12%	
May June	5 2014	****	5.16%	
July-August	5.34	5.34	5.30%	
October November	5.56	5,56%	5.52	
N/	w Y	wh.		

۰	N N	ew 1	ork.			
		2007 172			P	revious
		Open.	High.	Low	Close.	close
٠.	January	10.01	10.05	9.82	9,87	10.07
٠	March	10.12	10.12	10.12	10,12	10.31
۰	May	9.17	9.17	9.00	9.00	9,22
•	July	9.12	9.66	9.3	9.25	2.49
٠		9.30	9.50	9.50	9.50	9,63
	August	9.76	9.83	9.60	9.63	9.84
٠	October	9.99	20.04	9.52	9.54	10.04
	December	2.20	20.00	****		2000
ď	-	w Or				
1	Ne	M OL	1CM DA	•		
						***
1		Open.	High.	Low.	Close.	close.
٠	January	9.78	9.78	9.67	9.67	9.84
13	March		9.93	9.87	9.87	10.03
d			8.86	8.86	8.86	8.96
١	Mah	9 *1	9 21	9.07	9 08	9.24

TITLE INSURANCE STOCKS

and unemployments have decreased. The Iron and Steel trade holds its own and continues on the same encouraging basis Military Rites for Gen. Forwood. ired surgeon general of the army, who National Cemetery yesterday afternoon with military honors. Funeral services were held at the residence of his family. 14:5 Euclid street northwest, whence th caused by fluctuations in the raw macavalry from Fort Myer.

Other Financial On Page Fifteen

AMUSEMENTS. BELASCO Lant 2 Times WITH THE FIGHTING FORCES OF EUROPE IN KINEMACOLOR

POLI'S ALL THIS WEEK. NEW POLI PLAYERS IN

## KEYS TO BALDPATE

NEXT WEEK-GREEN STOCKINGS. F. KEITH'S DAILY-2:15 A 8:15 2 Phones—Main 4484 and 4465. FASHION SHOW NINE OTHER COMEDY HITS. Sunday Next-All This Week's Acts and also Electrical Scoreboan' of Washington-St. Louis Game at Matinee. Usual Prices.

CAPITAL, \$1,000,000.

EARNED SURPLUS, \$1,000,000

Over 32,000 Open Accounts.

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STRENGHT: An earned surplus of one million dollars and total resources of over nine millions.

AGE: It is the oldest savings depository in the District of Columbia.

MANAGEMENT: Its affairs are managed by men of wide experience and established integrity.

CONVENIENCE: Close to government departments and easily accessible by all car lines.

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CHAS. C. LAMBORN...Asst. Treas
FRANK W. STONE...2d Vice Pres. FRANK STETSON....Trust Officer DIRECTORS:

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# National Savings and Trust Company

Corner 15th Street and New York Avenue THE OLDEST SAVINGS DEPOSITORY IN WASHINGTON.

Forty-Ninth Year.

# "The Slaughter of the Innocents"

are the words used by The Chicago Tribune to characterize the sinking of the giant Lusitania by German torpedoes.

In THE LITERARY DIGEST for May 15th, will be found a summary of the editorial opinion of leading American newspapers, including the German-American press, in Chicago, Boston, Philadelphia, New York, and other cities, on this shocking submarine tragedy.

The latest developments in the "Gulflight" case are also treated impartially from all angles.

## What the Peace Terms Will Be In the Opinion of Editors in the Countries at War

THE LITERARY DIGEST recently asked nearly 300 editors of the important newspapers and periodicals in Great Britain, France, Germany, Austria, and Russia for their ideas as to what the terms of peace would be. A summary of these opinions is published in this periodical this week—the issue for May 15.

THE DIGEST'S editors realized that these were the only sources from which anything like an accurate forecast of the peace terms could be obtained.

In some cases these foreign editors answered THE DIGEST'S letter direct; in other cases their answers were printed in the columns of their publications. In every case what they say makes very interesting reading.

Aside from the war news, this number of "The Digest" is particularly interesting, covering the fields of Science, Politics, Invention, Literature, Art, Religion, Education, Industry, Sports, Drama.

Get the number for May 15th without fail.

YOUR NEWS-DEALER HAS IT TO-DAY. TEN CENTS.

FUNK & WAGNALLS COMPANY (Publishers of the Famous NEW Standard Dictionary), NEW YORK